

# 5-Year Budget Forecast



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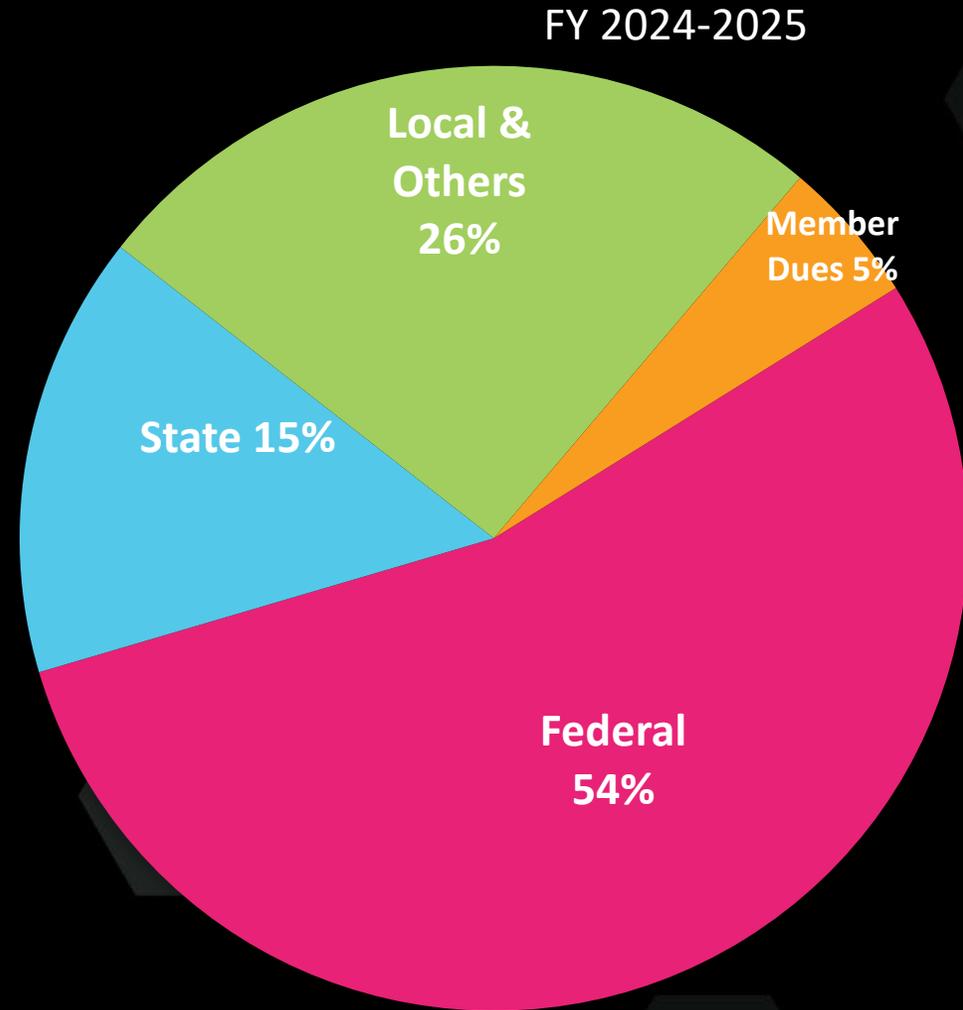
# Agenda

- Historical Financial Overview
- 5-Year Forecast Overview
- Potential Budget Gap Options

# Historical Overview

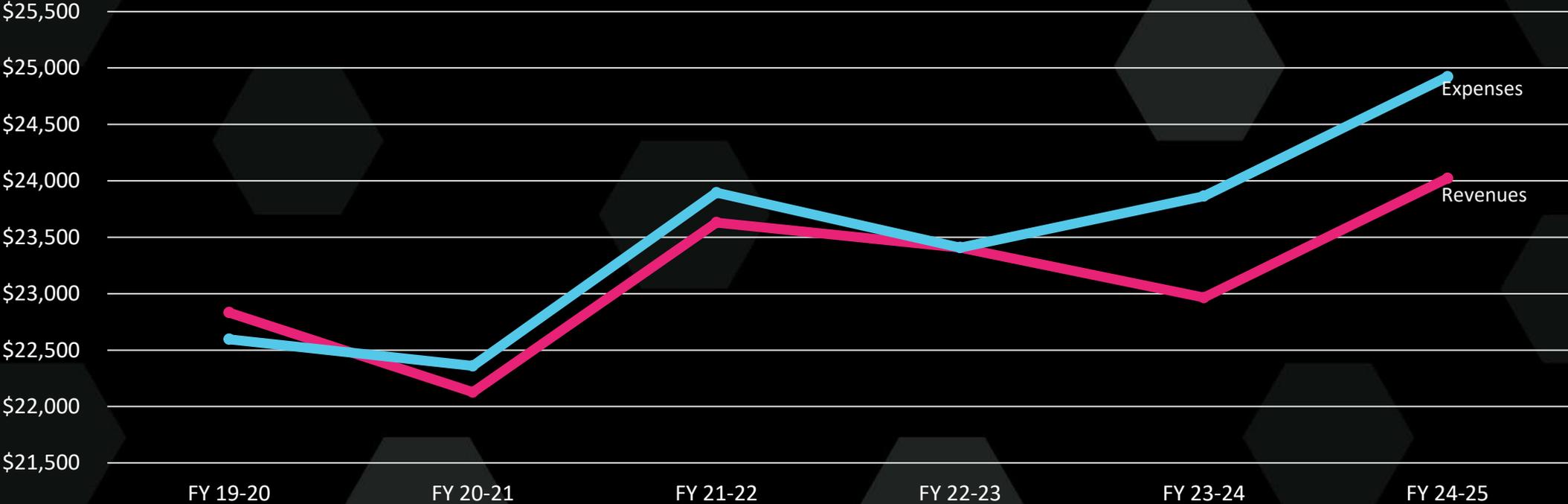
# SACOG Revenue Sources

- MPO
  - Regional Planning, Programing, and Monitoring Fees
- RTPA
  - TDA Planning & Admin Fees
- COG
  - Member Dues
- Discretionary Grants
  - Competitive/Pass-through grants



# SACOG Historical Adopted Budget

## Revenues vs. Expenses (Budget)

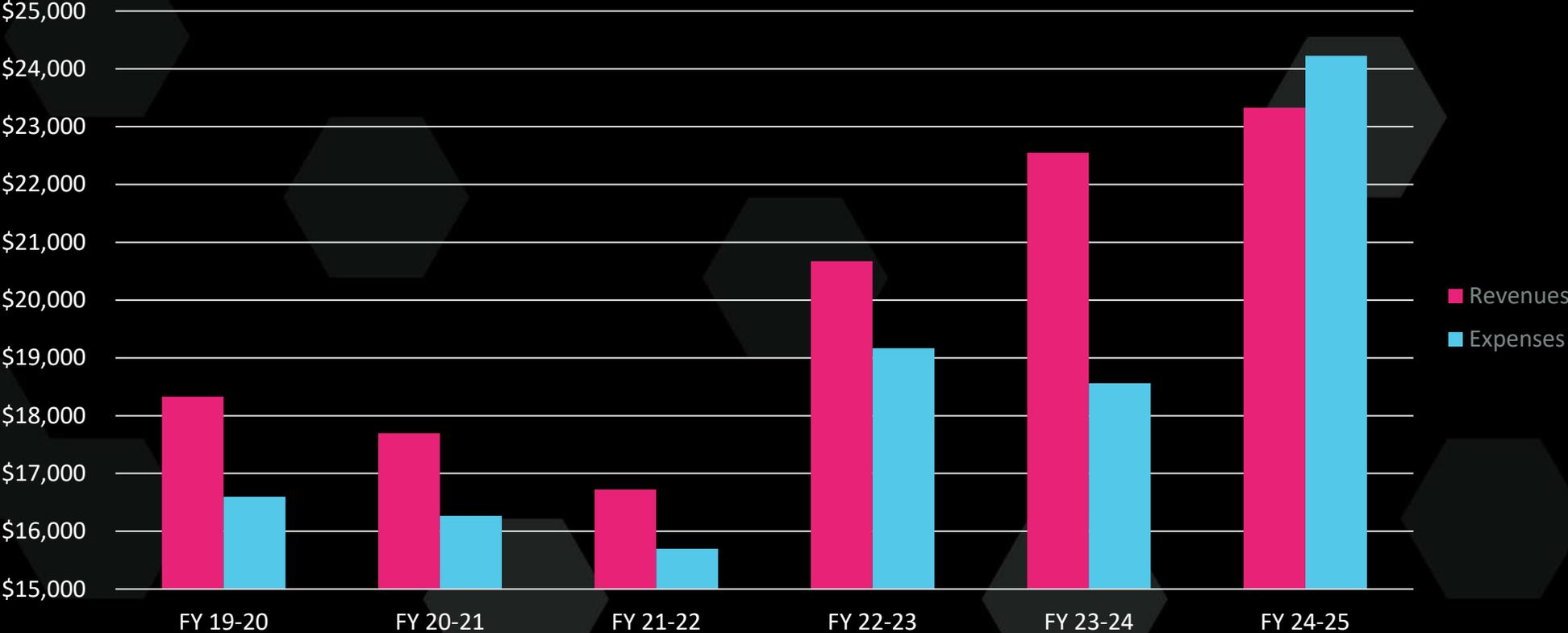


<b>Revenues</b>	<b>\$ 22,832</b>	<b>\$ 22,127</b>	<b>\$ 23,630</b>	<b>\$ 23,408</b>	<b>\$ 22,965</b>	<b>\$ 24,023</b>
<b>Expenses</b>	<b>22,596</b>	<b>22,360</b>	<b>23,895</b>	<b>23,408</b>	<b>23,865</b>	<b>24,923</b>
<b>Net Change</b>	<b>\$ 236</b>	<b>\$ (233)</b>	<b>\$ (265)</b>	<b>\$ -</b>	<b>\$ (900)</b>	<b>\$ (900)</b>

\*Excludes Pass-Through Revenues & Costs

# SACOG Historical Operating Results

## Revenues vs. Expenses (Actual)



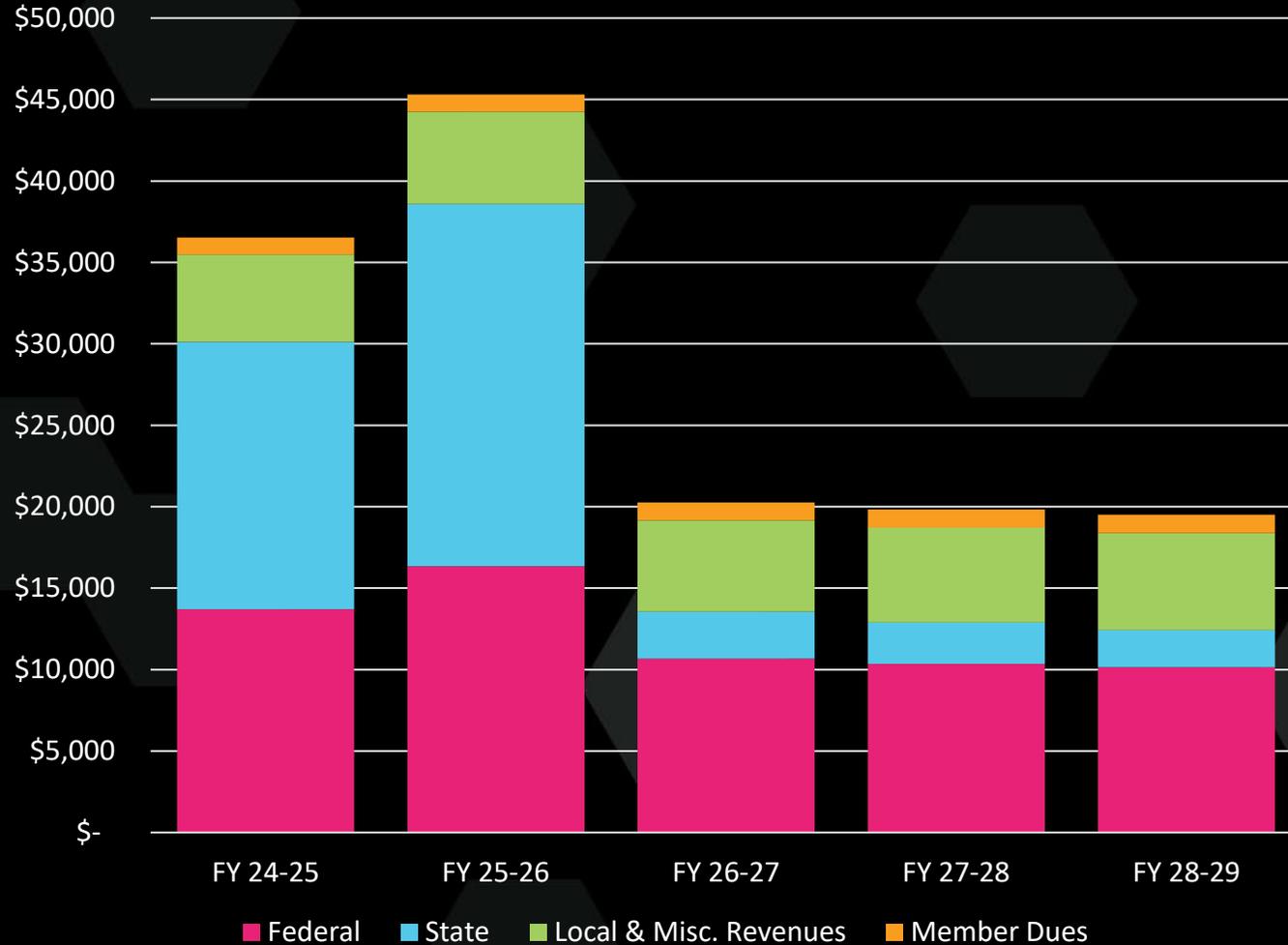
	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY 23-24
<b>Revenues</b>	<b>\$ 18,332</b>	<b>\$ 17,699</b>	<b>\$ 16,723</b>	<b>\$ 20,672</b>	<b>\$ 19,908</b>
<b>Expenses</b>	<b>16,598</b>	<b>16,268</b>	<b>15,696</b>	<b>19,168</b>	<b>18,560</b>
<b>Net Change</b>	<b>\$ 1,734</b>	<b>\$ 1,431</b>	<b>\$ 1,027</b>	<b>\$ 1,504</b>	<b>\$ 1,348</b>

\*Excludes Pass-Through Revenues & Costs

# 5-Year Forecast Overview

# SACOG Total Revenues (000's)

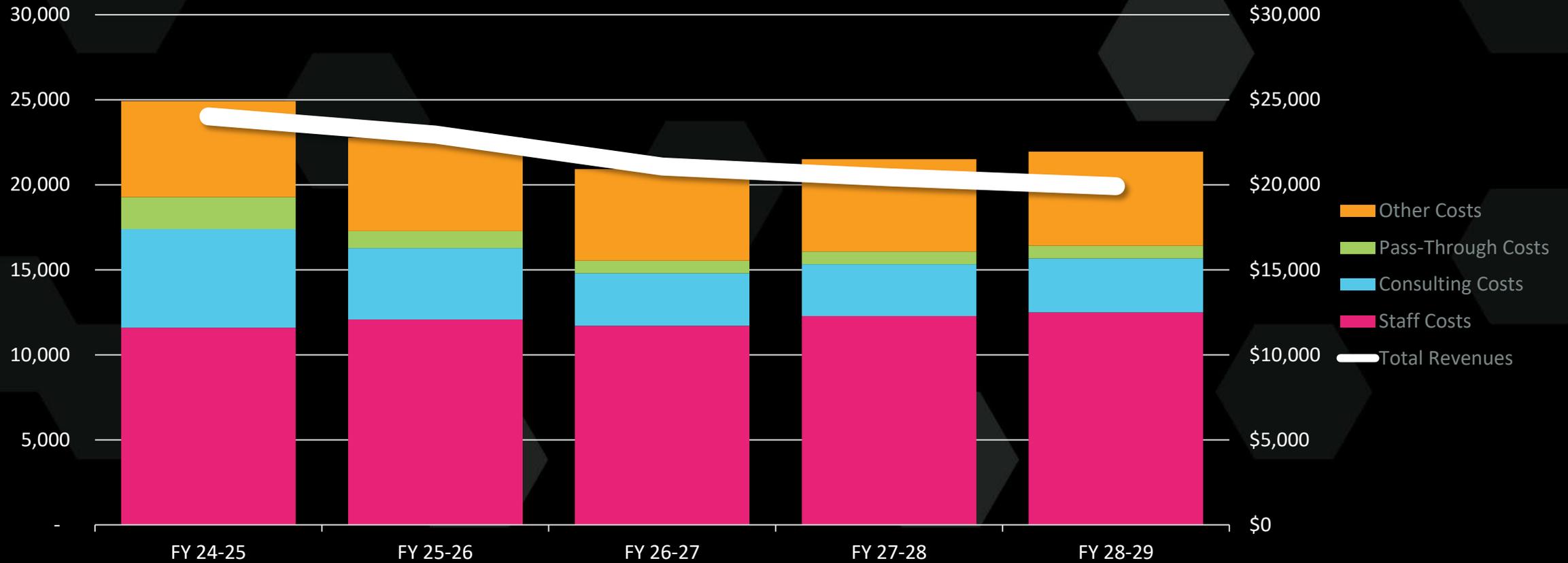
Revenues



	FY 24-25	FY 25-26	FY 26-27	FY 27-28	FY 28-29
Federal	\$ 13,705	\$ 16,340	\$ 10,664	\$ 10,342	\$ 10,138
State	16,407	22,232	2,886	2,559	2,285
Local & Misc. Revenues	5,377	5,475	5,620	5,809	5,946
Member Dues	1,036	1,065	1,091	1,118	1,147
<b>Total revenues</b>	<b>\$36,525</b>	<b>\$45,112</b>	<b>\$20,261</b>	<b>\$19,828</b>	<b>\$ 19,516</b>

# 5-Year Baseline Budget Forecast (000's)

## Expenses by Categories vs. Revenue



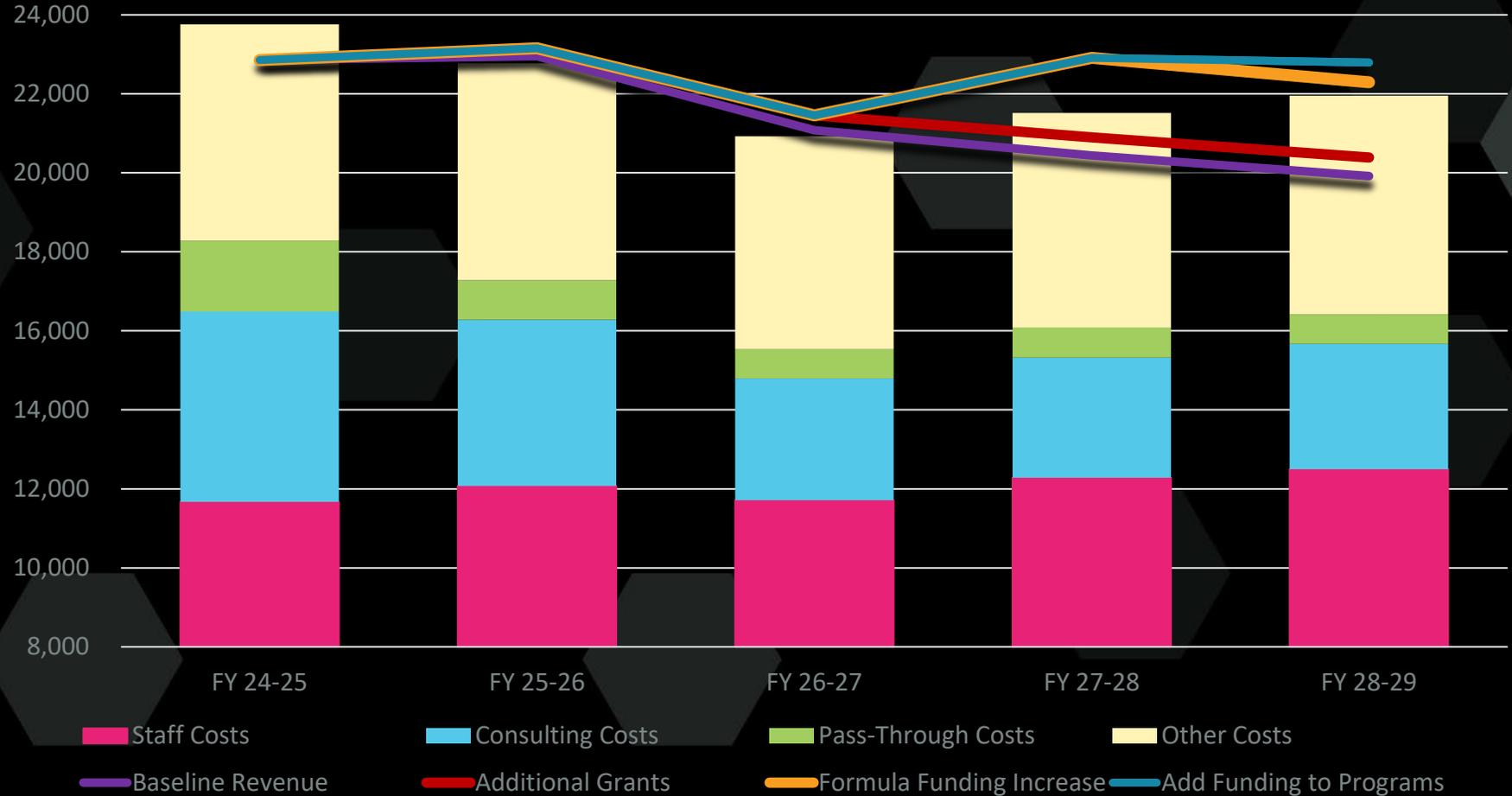
\*Excludes Pass-through Costs (GMG, RCN)

# Potential Budget Gap Options

# Budget Scenarios

- Additional Grant Awards
- Additional Use of Formula Funding for Programs

Baseline Expenses w/additional Revenues



# Fund Balance

## SACOG General Fund

### ➤ Use of Reserves

- Operating Reserves
- Undesignated Fund Balance
- OPEB Trust & Pension Trust

### Fund Balance by Fiscal Year



	FY 20-21	FY 21-22	FY 22-23	FY 23-24	FY 24-25 (Est.)
Operating Reserves	\$ 3,555	\$ 3,581	\$ 3,782	\$ 3,782	\$ 3,782
Fund Balance	3,298	4,181	4,386	6,044	5,144

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# Key Take Aways

- Current Fiscal Budget (FY 24-25)
  - One-time funding to implement last Metropolitan Transportation Plan/Sustainable Communities Strategy (MTP/SCS) projects
  - Funding also provides capacity for SACOG to do technical assistance
- 5-Year Forecast
  - Provide a baseline operating expenses for SACOG
  - Need to pursue grant opportunities