

# SACOG Financial Summary

## Budget-to-Actual (unaudited)

July 1, 2023 through March 31, 2024

Budget YTD - 75%

| REVENUES                      | Annual Budget,<br>Amend #2 | Actual               | Budget<br>Remaining  | % of Budget |
|-------------------------------|----------------------------|----------------------|----------------------|-------------|
| Federal                       | \$ 12,491,869              | \$ 5,959,727         | \$ 6,532,142         | 48%         |
| State                         | 16,457,342                 | 5,921,903            | 10,535,439           | 36%         |
| Local                         | 5,068,551                  | 5,064,459            | 4,092                | 100%        |
| Member Dues                   | 1,001,164                  | 1,001,167            | (3)                  | 100%        |
| Other/Use of designated funds | 2,208,406                  | 424,544              | 1,783,862            | 19%         |
| <b>TOTAL REVENUES</b>         | <b>\$ 37,227,333</b>       | <b>\$ 18,371,801</b> | <b>\$ 18,855,532</b> | <b>49%</b>  |
|                               |                            |                      |                      |             |
| <b>EXPENDITURES:</b>          |                            |                      |                      |             |
| Salaries & Benefits           | \$ 13,006,210              | \$ 8,829,350         | \$ 4,176,860         | 68%         |
| Consulting Costs              | 5,547,577                  | 1,807,863            | 3,739,713            | 33%         |
| Pass-Through Costs            | 15,711,599                 | 892,267              | 14,819,332           | 6%          |
| Other Direct Services         | 1,384,813                  | 770,001              | 614,812              | 56%         |
| Other Costs                   | 1,577,134                  | 1,170,921            | 406,212              | 74%         |
| <b>TOTAL EXPENDITURES</b>     | <b>\$ 37,227,333</b>       | <b>\$ 13,470,403</b> | <b>\$ 23,756,930</b> | <b>36%</b>  |

# CVR-SAFE Financial Summary

## Budget-to-Actual (unaudited)

July 1, 2023 through March 31, 2024

Budget YTD - 75%

| REVENUES                      | Annual Budget,<br>Amend #2 | Actual              | Budget<br>Remaining | % of Budget |
|-------------------------------|----------------------------|---------------------|---------------------|-------------|
| Federal                       | \$ 352,343                 | \$ -                | \$ 352,343          | 0%          |
| Local                         | 23,000                     | -                   | 23,000              | 0%          |
| DMV Fees/Service to Others    | 2,672,400                  | 1,985,672           | 686,728             | 74%         |
| Other/use of designated funds | 344,186                    | 31,774              | 312,412             | 9%          |
| <b>TOTAL REVENUES</b>         | <b>\$ 3,391,929</b>        | <b>\$ 2,017,446</b> | <b>\$ 1,374,483</b> | <b>59%</b>  |
|                               |                            |                     |                     |             |
| <b>EXPENDITURES:</b>          |                            |                     |                     |             |
| Salaries and Benefits         | \$ 556,203                 | \$ 306,547          | \$ 249,656          | 55%         |
| Consulting Costs              | 572,775                    | 258,853             | 313,922             | 45%         |
| Pass-Through Costs            | 1,334,000                  | 930,042             | 403,958             | 70%         |
| Other Direct Services         | 702,965                    | 307,480             | 395,485             | 44%         |
| Other Costs                   | 225,985                    | 130,947             | 95,038              | 58%         |
| <b>TOTAL EXPENDITURES</b>     | <b>\$ 3,391,929</b>        | <b>\$ 1,933,870</b> | <b>\$ 1,458,059</b> | <b>57%</b>  |

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS  
SUMMARY OF REVENUES AND EXPENDITURES  
For July 1, 2023 through March 31, 2024 (unaudited)**

Budget Percentage YTD **75%**

|   | SACOG OPERATIONS          |                     |                     |                | BOARD & ADVOCACY             |                   |                     |                | CVR-SAFE                     |                  |                     |                | TOTAL                     |                     |                     |                |
|---|---------------------------|---------------------|---------------------|----------------|------------------------------|-------------------|---------------------|----------------|------------------------------|------------------|---------------------|----------------|---------------------------|---------------------|---------------------|----------------|
|   | Annual Budget,<br>Amend#2 | Actual              | Budget<br>Remaining | % of<br>Budget | Annual<br>Budget,<br>Amend#2 | Actual            | Budget<br>Remaining | % of<br>Budget | Annual<br>Budget,<br>Amend#2 | Actual           | Budget<br>Remaining | % of<br>Budget | Annual Budget,<br>Amend#2 | Actual              | Budget<br>Remaining | % of<br>Budget |
| <b>REVENUES:</b>                          |                           |                     |                     |                |                              |                   |                     |                |                              |                  |                     |                |                           |                     |                     |                |
| Federal                                   | \$ 12,491,869             | \$ 5,959,727        | \$ 6,532,142        | 48%            | \$ -                         | \$ -              | \$ -                | -              | \$ 352,343                   | \$ -             | \$ 352,343          | 0.0%           | \$ 12,844,212             | \$ 5,959,727        | \$ 6,884,485        | 46.4%          |
| State                                     | 16,457,342                | 5,921,903           | 10,535,439          | 36%            | -                            | -                 | -                   | -              | -                            | -                | -                   | -              | 16,457,342                | 5,921,903           | 10,535,439          | 36.0%          |
| Local/TDA                                 | 5,068,551                 | 5,064,459           | 4,092               | 100%           | -                            | -                 | -                   | -              | 23,000                       | -                | 23,000              | 0.0%           | 5,091,551                 | 5,064,459           | 27,092              | 99.5%          |
| DMV Fees/Services to Others               | -                         | -                   | -                   | -              | -                            | -                 | -                   | -              | 2,672,400                    | 1,985,672        | 686,728             | 74.3%          | 2,672,400                 | 1,985,672           | 686,728             | 74.3%          |
| Member Dues                               | -                         | -                   | -                   | -              | 1,001,164                    | 1,001,167         | (3)                 | 100%           | -                            | -                | -                   | -              | 1,001,164                 | 1,001,167           | (3)                 | 100.0%         |
| Other Miscellaneous                       | 270,633                   | 240,871             | 29,762              | 89%            | 20,000                       | 10,000            | 10,000              | 50%            | -                            | -                | -                   | -              | 290,633                   | 250,871             | 39,762              | 86.3%          |
| Interest Income                           | 300,000                   | 173,063             | 126,937             | 58%            | -                            | -                 | -                   | -              | 8,000                        | 31,774           | (23,774)            | 397.2%         | 308,000                   | 204,837             | 103,163             | 66.5%          |
| In-Kind & Matching Funds from Others      | 111,100                   | 610                 | 110,490             | 1%             | -                            | -                 | -                   | -              | -                            | -                | -                   | -              | 111,100                   | 610                 | 110,490             | 0.5%           |
| SACOG Managed Fund                        | 893,461                   | -                   | 893,461             | 0%             | -                            | -                 | -                   | -              | -                            | -                | -                   | -              | 893,461                   | -                   | 893,461             | 0.0%           |
| Use of Designated/Reserve Fund Balance    | 477,923                   | -                   | 477,923             | 0%             | 135,289                      | -                 | 135,289             | 0%             | 336,186                      | -                | 336,186             | 0.0%           | 949,397                   | -                   | 949,397             | 0.0%           |
| <b>TOTAL REVENUES</b>                     | <b>36,070,880</b>         | <b>17,360,634</b>   | <b>18,710,246</b>   | <b>48%</b>     | <b>1,156,453</b>             | <b>1,011,167</b>  | <b>145,286</b>      | <b>87%</b>     | <b>3,391,929</b>             | <b>2,017,446</b> | <b>1,374,483</b>    | <b>-</b>       | <b>40,619,261</b>         | <b>20,389,247</b>   | <b>20,230,015</b>   | <b>50.2%</b>   |
| <b>EXPENDITURES:</b>                      |                           |                     |                     |                |                              |                   |                     |                |                              |                  |                     |                |                           |                     |                     |                |
| Salaries                                  | 6,575,365                 | 4,349,959           | 2,225,406           | 66%            | 138,335                      | 83,844            | 54,492              | 61%            | 237,552                      | 130,925          | 106,627             | 55%            | 6,951,252                 | 4,564,728           | 2,386,524           | 65.7%          |
| Fringe Benefits                           | 6,106,947                 | 4,283,079           | 1,823,868           | 70%            | 185,563                      | 112,468           | 73,095              | 61%            | 318,652                      | 175,623          | 143,029             | 55%            | 6,611,161                 | 4,571,169           | 2,039,992           | 69.1%          |
| Direct Consulting Costs                   | 5,352,577                 | 1,693,341           | 3,659,235           | 32%            | 195,000                      | 114,522           | 80,478              | 59%            | 572,775                      | 258,853          | 313,922             | 45.2%          | 6,120,352                 | 2,066,716           | 4,053,635           | 33.8%          |
| Pass - through to Other Agencies          | 15,006,964                | 767,083             | 14,239,881          | 5%             | -                            | -                 | -                   | -              | 1,334,000                    | 930,042          | 403,958             | 69.7%          | 16,340,964                | 1,697,126           | 14,643,839          | 10.4%          |
| Pass - through SACOG Managed Fund Project | 704,635                   | 125,184             | 579,451             | 18%            | -                            | -                 | -                   | -              | -                            | -                | -                   | -              | 704,635                   | 125,184             | 579,451             | 17.8%          |
| Other Direct Services                     | 1,144,595                 | 718,722             | 425,872             | 63%            | 240,218                      | 51,279            | 188,940             | 21%            | 702,965                      | 307,480          | 395,485             | 43.7%          | 2,087,779                 | 1,077,482           | 1,010,297           | 51.6%          |
| Other Costs                               | 1,179,798                 | 973,500             | 206,298             | 83%            | 397,336                      | 197,421           | 199,915             | 50%            | 225,985                      | 130,947          | 95,038              | 58%            | 1,803,119                 | 1,301,868           | 501,251             | 72.2%          |
| <b>TOTAL EXPENDITURES</b>                 | <b>36,070,880</b>         | <b>12,910,869</b>   | <b>23,160,011</b>   | <b>36%</b>     | <b>1,156,453</b>             | <b>559,534</b>    | <b>596,919</b>      | <b>48%</b>     | <b>3,391,929</b>             | <b>1,933,870</b> | <b>1,458,059</b>    | <b>57.0%</b>   | <b>40,619,261</b>         | <b>15,404,272</b>   | <b>25,214,989</b>   | <b>37.9%</b>   |
| <b>NET CHANGE</b>                         | <b>\$ -</b>               | <b>\$ 4,449,765</b> |                     |                | <b>\$ -</b>                  | <b>\$ 451,633</b> |                     |                | <b>\$ -</b>                  | <b>\$ 83,576</b> |                     |                | <b>\$ -</b>               | <b>\$ 4,984,974</b> |                     |                |

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS**  
**BUDGET VS. ACTUAL BY PROJECT**  
**For July 1, 2023 through March 31, 2024 (unaudited)**

Budget Percentage YTD **75%**

| Project   | SALARIES & BENEFITS |           |                  |         | NON-STAFF COSTS |         |                  |         | TOTAL COSTS |           |                  |         |
|---|---------------------|-----------|------------------|---------|-----------------|---------|------------------|---------|-------------|-----------|------------------|---------|
|   | Budget              | Actual    | Budget Remaining | % Spent | Budget          | Actual  | Budget Remaining | % Spent | Budget      | Actual    | Budget Remaining | % Spent |
| SAC100 - PROGRAM MANAGEMENT                                     | 1,192,714           | 868,623   | 324,091          | 73%     | 100,000         | 51,100  | 48,900           | 51%     | 1,292,714   | 919,723   | 372,991          | 71%     |
| SAC101 - EDUCATION AND OUTREACH                                 | 915,060             | 643,137   | 271,922          | 70%     | 109,000         | 32,526  | 76,474           | 30%     | 1,024,060   | 675,664   | 348,396          | 66%     |
| SAC104 - SACOG CIVIC LAB IMPLEMENTATION                         | 7,717               | 7,378     | 339              | 96%     | -               | -       | -                | -       | 7,717       | 7,378     | 339              | 96%     |
| SAC105 - OVERALL WORK PROGRAM                                   | 31,194              | 31,064    | 129              | 100%    | -               | -       | -                | -       | 31,194      | 31,064    | 129              | 100%    |
| SAC106 - LEGISLATIVE ANALYSIS                                   | 1,043,777           | 615,625   | 428,153          | 59%     | 41,420          | 0       | 41,420           | 0%      | 1,085,197   | 615,625   | 469,573          | 57%     |
| SAC107 - MODEL DEVELOPMENT AND SUPPORT                          | 1,434,167           | 1,108,062 | 326,105          | 77%     | 80,000          | 82,852  | (2,852)          | 104%    | 1,514,167   | 1,190,914 | 323,253          | 79%     |
| SAC108 - MODEL DEVELOPMENT AND SUPPORT - PCTPA                  | 233,609             | 160,969   | 72,640           | 69%     | -               | 0       | 0                | 0%      | 233,609     | 160,969   | 72,640           | 69%     |
| SAC109 - PEDESTRIAN AND BICYCLE PLANNING                        | 219,197             | 117,611   | 101,586          | 54%     | 3,591           | 0       | 3,591            | 0%      | 222,788     | 117,611   | 105,177          | 53%     |
| SAC113 - REGIONAL AIR QUALITY (AND CLIMATE) PLANNING            | 355,688             | 163,394   | 192,294          | 46%     | 4,000           | 3,000   | 1,000            | 75%     | 359,688     | 166,394   | 193,294          | 46%     |
| SAC114 - PROGRAMMING, PROJECT DELIVERY, AND THE MTIP            | 469,536             | 444,822   | 24,714           | 95%     | -               | 14,809  | (14,809)         | -       | 469,536     | 459,631   | 9,905            | 98%     |
| SAC115 - METROPOLITAN TRANSPORTATION IMPROVEMENT PROGRAM        | 440,543             | 291,632   | 148,911          | 66%     | 116,443         | 60,102  | 56,341           | 52%     | 556,986     | 351,734   | 205,251          | 63%     |
| SAC116 - TRANSIT TECHNICAL ASSISTANCE AND PROGRAMMING           | 384,384             | 297,053   | 87,331           | 77%     | 50,000          | 325     | 49,676           | 1%      | 434,384     | 297,377   | 137,006          | 68%     |
| SAC118 - DATA DEVELOPMENT, MONITORING, AND SUPPORT              | 1,019,653           | 711,009   | 308,644          | 70%     | 27,000          | 6,211   | 20,789           | 23%     | 1,046,653   | 717,220   | 329,433          | 69%     |
| SAC119 - DATA DEVELOPMENT, MONITORING, AND SUPPORT - PCTPA      | 148,269             | 136,560   | 11,709           | 92%     | -               | -       | -                | -       | 148,269     | 136,560   | 11,709           | 92%     |
| SAC120 - REGIONAL HOUSING NEEDS PLANNING                        | 58,682              | 38,444    | 20,239           | 66%     | -               | 188     | (188)            | 0%      | 58,682      | 38,631    | 20,051           | 66%     |
| SAC122 - AIRPORT LAND USE COMMISSION - GENERAL                  | 10,710              | 16,705    | (5,995)          | 156%    | 40,000          | 21,122  | 18,878           | 53%     | 50,710      | 37,827    | 12,883           | 75%     |
| SAC125 - BLUEPRINT AND MTP/SCS IMPLEMENTATION                   | 40,610              | 31,669    | 8,941            | 78%     | -               | -       | -                | -       | 40,610      | 31,669    | 8,941            | 78%     |
| SAC126 - MTP/SCS UPDATE   | 1,894,451           | 1,366,323 | 528,128          | 72%     | 309,000         | 109,030 | 199,970          | 35%     | 2,203,451   | 1,475,353 | 728,098          | 67%     |
| SAC127 - MTP/SCS UPDATE - PCTPA                                 | 75,005              | 71,657    | 3,348            | 96%     | -               | -       | -                | -       | 75,005      | 71,657    | 3,348            | 96%     |
| SAC129 - PERFORMANCE-BASED PLANNING AND PROGRAMMING             | 170,072             | 46,200    | 123,872          | 27%     | -               | -       | -                | -       | 170,072     | 46,200    | 123,872          | 27%     |
| SAC130 - PERFORMANCE-BASED PLANNING AND PROGRAMMING -PCTPA      | 18,349              | 12,027    | 6,322            | 66%     | -               | -       | -                | -       | 18,349      | 12,027    | 6,322            | 66%     |
| SAC132 - TRANSPORTATION DEVELOPMENT ACT ADMINISTRATION          | 269,743             | 261,489   | 8,254            | 97%     | 314,929         | 252,836 | 62,093           | 80%     | 584,672     | 514,324   | 70,348           | 88%     |
| SAC133 - TRANSPORTATION DEMAND MANAGEMENT                       | 958,327             | 584,837   | 373,490          | 61%     | 993,375         | 373,300 | 620,075          | 38%     | 1,951,702   | 958,137   | 993,565          | 49%     |
| SAC135 - SHARED SERVICES  | 44,084              | 9,271     | 34,812           | 21%     | 12,000          | 10,384  | 1,617            | 87%     | 56,084      | 19,655    | 36,429           | 35%     |
| SAC139 - RACE, EQUITY & INCLUSION INITIATIVE                    | 86,061              | 67,856    | 18,206           | 79%     | 62,500          | 30,377  | 32,123           | 49%     | 148,561     | 98,233    | 50,329           | 66%     |
| SAC140 - ENGAGE, EMPOWER, & IMPLEMENT                           | 180,766             | 115,103   | 65,663           | 64%     | 39,750          | 23,949  | 15,801           | 60%     | 220,516     | 139,052   | 81,464           | 63%     |
| SAC141 - BLUEPRINT INVIRONMENTAL IMPACT REPORT                  | 218,610             | 4,283     | 214,326          | 2%      | 145,000         | 7,065   | 137,935          | 5%      | 363,610     | 11,348    | 352,261          | 3%      |
| SAC142 - TRANSFORMATIVE MOBILITY TEAM                           | 300,199             | 157,875   | 142,324          | 53%     | -               | -       | -                | -       | 300,199     | 157,875   | 142,324          | 53%     |
| SAC144 - REGIONAL MONITORING AND REPORTING                      | 636,105             | 297,017   | 339,088          | 47%     | 20,000          | -       | 20,000           | 0%      | 656,105     | 297,017   | 359,088          | 45%     |
| SAC145 - REGIONAL TOLLING                                       | 149,044             | 62,569    | 86,475           | 42%     | 18,000          | 18,163  | (163)            | 100%    | 167,044     | 80,732    | 86,312           | 48%     |
| SAC208 - TRANSIT ROUTE OPTIMIZATION PROJECT                     | 26,826              | 1,631     | 25,196           | 6%      | 216,515         | 112,068 | 104,447          | 52%     | 243,341     | 113,698   | 129,643          | 47%     |
| SAC213 - REGIONAL BIKE SHARE PILOT PROJECT                      | 53,028              | 11,116    | 41,912           | 21%     | 489,787         | 29,548  | 460,240          | 6%      | 542,815     | 40,663    | 502,152          | 7%      |
| SAC215 - CONNECT CARD IMPLEMENTATION                            | 3,480               | 10,654    | (7,174)          | 306%    | 10,000          | -       | 10,000           | 0%      | 13,480      | 10,654    | 2,826            | 79%     |
| SAC217 - REGIONAL EARLY ACTION PLANNING FUNDS (REAP)            | 107,100             | 55,149    | 51,951           | 51%     | 1,420,917       | 413,035 | 1,007,882        | 29%     | 1,528,017   | 468,184   | 1,059,833        | 31%     |
| SAC218 - GIS PROJECTS/DATA                                      | -                   | -         | -                | -       | 6,400           | 6,400   | -                | 100%    | 6,400       | 6,400     | -                | 100%    |
| SAC219 - TRANSIT OPERATIVE PASS THROUGH                         | -                   | -         | -                | -       | 2,180,000       | -       | 2,180,000        | 0%      | 2,180,000   | -         | 2,180,000        | 0%      |
| SAC220 - PARATRANSIT AND SACT 4-PARTY AGREEMENT                 | 12,852              | 428       | 12,424           | 3%      | 23,625          | -       | 23,625           | 0%      | 36,477      | 428       | 36,049           | 1%      |
| SAC223 - COORDINATED RURAL OPPORTUNITIES PLAN (CROP)            | 26,504              | 23,851    | 2,654            | 90%     | 53,237          | 53,238  | (1)              | 100%    | 79,741      | 77,088    | 2,653            | 97%     |
| SAC226 - LEVERAGING ROAD PRICING & SHARED USE MOBILITY INC*     | 74,128              | 45,423    | 28,705           | 61%     | 551,000         | 162,652 | 388,348          | 30%     | 625,128     | 208,075   | 417,053          | 33%     |
| SAC227 - REGIONAL TRANSIT STUDY AND TRANSIT RECOVERY ACTIVITIES | 41,576              | 23,497    | 18,079           | 57%     | 250,000         | 159,084 | 90,916           | 64%     | 291,576     | 182,582   | 108,995          | 63%     |
| SAC228 - GREEN MEANS GO - SGC                                   | 152,598             | 136,209   | 16,389           | 89%     | 2,184,000       | 140,736 | 2,043,264        | 6%      | 2,336,598   | 276,945   | 2,059,653        | 12%     |
| SAC229 - GREEN MEANS GO - REAP 2                                | 341,810             | 267,317   | 74,493           | 78%     | 8,073,000       | 77,920  | 7,995,080        | 1%      | 8,414,810   | 345,237   | 8,069,573        | 4%      |
| SAC230 - NO. CA MEGAREGION ZERO-EMISSION VEHICLES BLUEPRINT*    | 51,833              | 19,306    | 32,527           | 37%     | 432,778         | 138,192 | 294,586          | 32%     | 484,611     | 157,498   | 327,113          | 32%     |
| SAC231 - TRUXEL BRIDGE CONCEPT AND FEASIBILITY STUDY*           | 8,155               | -         | 8,155            | 0%      | 170,000         | 5,321   | 164,679          | 3%      | 178,155     | 5,321     | 172,834          | 3%      |

**BUDGET VS. ACTUAL BY PROJECT**  
**For July 1, 2023 through March 31, 2024 (unaudited)**

Budget Percentage YTD **75%**

| Project   | SALARIES & BENEFITS  |                      |                     |            | NON-STAFF COSTS      |                     |                      |            | TOTAL COSTS          |                      |                      |            |
|---|----------------------|----------------------|---------------------|------------|----------------------|---------------------|----------------------|------------|----------------------|----------------------|----------------------|------------|
|   | Budget               | Actual               | Budget Remaining    | % Spent    | Budget               | Actual              | Budget Remaining     | % Spent    | Budget               | Actual               | Budget Remaining     | % Spent    |
| SAC232 - NEXT GEN REGIONAL MOBILITY HUB DESIGN AND IMPLEMENT* | 69,810               | 27,792               | 42,018              | 40%        | 400,000              | 75,270              | -                    | 0%         | 469,810              | 103,061              | 366,748              | 22%        |
| SAC233 - MOBILITY ZONE*                                       | 584,762              | 182,929              | 401,833             | 31%        | 1,300,000            | 33,716              | 1,266,284            | 3%         | 1,884,762            | 216,645              | 1,668,117            | 11%        |
| SAC234 - CARBON REDUCTION PROGRAM (CRP)                       | 64,122               | 15,007.17            | 49,114              | 23%        | -                    | -                   | -                    | -          | 64,122               | 15,007               | 49,114               | 23%        |
| SAC235 - TRAIL PLAN IMPLEMENTATION*                           | 11,588               | -                    | 11,588              | 0%         | 40,000               | -                   | 40,000               | 0%         | 51,588               | -                    | 51,588               | 0%         |
| SAC236 - U.S. 50 COMPREHENSIVE MULTIMODAL CORRIDOR PLAN*      | 53,569               | 6,163.34             | 47,405              | 12%        | 75,000               | 532                 | 74,468               | 1%         | 128,569              | 6,696                | 121,873              | 5%         |
| SAC237 - DEL PASO MULTIMODAL TRANS NETWORK & LAND USE ACTION  | 16,310               | -                    | 16,310              | 0%         | 85,100               | -                   | 85,100               | 0%         | 101,410              | -                    | 101,410              | 0%         |
| SAC400 - SACOG MANAGED FUND (SMF)                             | -                    | -                    | -                   | -          | 704,635              | 125,819             | 578,816              | 18%        | 704,635              | 125,819              | 578,816              | 18%        |
| SAC600 - OTHER LOCAL EXPENSES                                 | -                    | -                    | -                   | -          | 212,500              | 199,788             | 12,712               | 94%        | 212,500              | 199,788              | 12,712               | 94%        |
| SAC700 - INDIRECT COSTS, NET OF RECOVERY                      | -                    | 218,335              | (218,335)           | -100%      | -                    | -                   | -                    | -          | -                    | 218,335              | (218,335)            | -100%      |
| SAC701 - FRINGE COSTS, NET OF RECOVERY                        | -                    | 295,142              | (295,142)           | -100%      | -                    | -                   | -                    | -          | -                    | 295,142              | (295,142)            | -100%      |
| <b>OPERATIONS Total</b>                                       | <b>14,706,376</b>    | <b>10,080,213</b>    | <b>4,626,164</b>    | <b>69%</b> | <b>21,364,502</b>    | <b>2,830,656</b>    | <b>18,209,116</b>    | <b>13%</b> | <b>36,070,879</b>    | <b>12,910,869</b>    | <b>23,160,010</b>    | <b>36%</b> |
| SAC300 - BOARD OF DIRECTORS AND ADVOCACY                      | 441,234              | 267,428              | 173,806             | 61%        | 715,218              | 292,106             | 423,113              | 41%        | 1,156,453            | 559,534              | 596,919              | 48%        |
| <b>BOARD AND ADVOCACY Total</b>                               | <b>441,234</b>       | <b>267,428</b>       | <b>173,806</b>      | <b>61%</b> | <b>715,218</b>       | <b>292,106</b>      | <b>423,113</b>       | <b>41%</b> | <b>1,156,453</b>     | <b>559,534</b>       | <b>596,919</b>       | <b>48%</b> |
| SAF100 - SERVICE AUTHORITY FOR FREEWAYS AND EXPRESSWAYS       | 222,061              | 132,831              | 89,230              | 0%         | 2,036,917            | 1,248,087           | 788,830              | 61%        | 2,258,978            | 1,380,918            | 878,060              | 61%        |
| SAF200 - GLENN COUNTY SAFE                                    | -                    | -                    | -                   | -          | 18,250               | 12,360              | 5,890                | 68%        | 18,250               | 12,360               | 5,890                | 68%        |
| SAF201 - DATA ACCESS LICENSE                                  | 145,196              | 107,708              | 37,488              | 0%         | 79,068               | -                   | 79,068               | 0%         | 224,264              | 107,708              | 116,556              | 48%        |
| SAF300 - ITS PLANNING AND OPS                                 | 390,438              | 177,058              | 213,380             | 0%         | -                    | 1,617               | (1,617)              |            | 390,438              | 178,675              | 211,763              | 46%        |
| SAF400 - 511/STARNET OPERATIONS                               | -                    | -                    | -                   | -          | 500,000              | 220,496             | 279,504              | 44%        | 500,000              | 220,496              | 279,504              | 44%        |
| SAF430 - PLACER SAFE  | -                    | -                    | -                   | -          | -                    | 2,312               | (2,312)              | -100%      | -                    | 2,312                | (2,312)              | -100%      |
| SAF450 - TDM SAFE   | -                    | -                    | -                   | -          | -                    | 31,400              | (31,400)             |            | -                    | 31,400               | (31,400)             |            |
| <b>SAFE Total</b>   | <b>757,694.56</b>    | <b>417,597.11</b>    | <b>340,097.45</b>   | <b>-</b>   | <b>2,634,235</b>     | <b>1,516,273</b>    | <b>1,117,962</b>     | <b>58%</b> | <b>3,391,930</b>     | <b>1,933,870</b>     | <b>1,458,060</b>     | <b>57%</b> |
| <b>Grand Total</b>  | <b>\$ 15,905,305</b> | <b>\$ 10,765,237</b> | <b>\$ 5,140,068</b> | <b>68%</b> | <b>\$ 24,713,956</b> | <b>\$ 4,639,035</b> | <b>\$ 19,750,190</b> | <b>19%</b> | <b>\$ 40,619,261</b> | <b>\$ 15,404,272</b> | <b>\$ 25,214,989</b> | <b>38%</b> |

\*Early stage of implementation; minimal consulting and/or pass-through costs.